

# TOP AGENT MAGAZINE

## MANDY DOWELL

Ranked among RE/MAX's Top 1% of agents – a formidable distinction for a solo agent – Mandy Dowell brings to the real estate game a potent combination of vast industry knowledge and a sincere commitment to helping her many buyers and sellers achieve their real estate goals. Working with RE/MAX Alliance in Golden, Colorado, Mandy has more than earned her solid reputation as a trusted real estate advocate who consistently goes above and beyond during each and every transaction.



*only is she responsive with showings (even last minute ones), but she cares about getting you into a home that truly works for your family. She also brings in furniture and professionally stages your home, making it look perfect for photos and showings, which makes a huge difference."*

An Australian native, Mandy relocated to the United States in her mid-twenties with five hundred dollars to her name. Casting about for a career that could incorporate her experience in the fashion design industry, she ultimately set her sights upon the real estate industry. "My mother-in-law owned a Century 21 office in Littleton," she recalls, "and it just seemed like a great option but I choose to go the RE/MAX route" Now more than two decades into her real estate career, Mandy's fashion design background has been put to good use; her designer's eye helping her with effectively staging her listings and helping clients see the possibilities in a home prior to purchasing.

"I'm able to go into a home," says Mandy, who is also a veteran of multiple home redesign renovations, "and see what can be done to optimize it. Do we need to do a master bathroom renovation? Do we need fresh paint, or new tile?" Mandy's expert presentation of her listings – including professional staging, at no extra cost to her sellers - has resulted in an incredible track record of rapid sales, with the majority being snatched up after only hours on the market.

Mandy works hard to let her clients know that she appreciates their business, and it's obvious from the reviews she has received that the appreciation is reciprocated. Among the glowing testimonials she has garnered on Zillow.com – on which site she holds a perfect, five-star overall rating – here is one that perfectly illustrates the positive experience she provides: "*Mandy is the best. Not*

"My favorite part of real estate is helping people solve problems," says Mandy, when asked what she enjoys most about what she does for a living. "When you're a Realtor, you're also a bit of a psychologist as well." Expertly guiding her clients through the often-treacherous transaction process is a hallmark of Mandy's business, and perhaps one of the most significant factors in her ever-growing success story.

When she's not working, Mandy enjoys nothing more than spending time with her husband and two sons. Traveling – particularly to their home in Hawaii and Australia – is a family passion, as are wakeboarding, skiing, camping, mountain biking and other outdoor activities.

Mandy's plans for the future are fairly straightforward: to continue building her business, with the intent of one day handing the reigns over to her sons. First and foremost, however, is her continuing commitment to providing every one of her clients with the exceptional customer service experience that has become synonymous with her name.



For more information about Mandy Dowell,  
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